THE SECRET SAUCE
HOW TO BUILD SUSTAINABLE LONG-TERM PARTNERS WITH SCHOOLS AND DISTRICTS
PATH INTERNATIONAL REGION 10 CONFERENCE
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QUESTIONS/WONDERINGS?

OUTCOMES FROM TODAY'S PRESENTATION:

• Secret Sauce
• Helpful Vocabulary
• Obstacles you may encounter
• Suggestions to get in the schoolhouse door
INGREDIENTS FOR SECRET SAUCE

Marketing (clear communication)
• What are you selling?
• Identify your audience or client population
• What are your outcomes using education language?

HELPFUL EDUCATION TERMS/VOCABULARY
• Social Emotional Learning (SEL)
• Multi-Tiered System of Supports (MTSS)
• IEP/504/ALP/READ Plan
• Health Plan
• Safety Plan
• Threat Assessment
• Best Instructional Practices
• Evidence Based Practices/Promising Practices
• Curriculum
• 21st Century Skills
• Equity
• Ag Program - FFA
• Standards

MUST HAVE INGREDIENTS
• Transportation Options (district, volunteers, Salvation Army, etc.)
• Define your client specifically and align to the program offerings
• What’s your emergency plan?
• Supervision plan
• Liability
• Insurance
• Background checks for staff and volunteers
• Parent Consent
• Photo release
BARRIERS

• Lack of Understanding
• Buy-In
• Structure
• Funding

SUGGESTIONS

• Offer tours/presentations
• Get to know your community
• Offer a leadership session
• Weekly newsletters
• Videos
• Have a list of standards or skills provided throughout outcomes
• PTO partnerships, SACs, Boys and Girls Club, YMCA

TABLE PLANNING

Activity to begin your launch!
EXAMPLE: PARTNERSHIP WITH HEARTS & HORSES

- Offer 8 week program for our Middle School Students
- BVSD provides transportation & lunch
- We provide EOP training for H&H (tabletop activities)
- Intake Packet w/H&H Liability Form and Liability Form

THANK YOU FOR JOINING US!

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